



**DENVER COUNCIL:** MGMA-Louisiana Board members attended the Council of State Leaders in Denver, hosted by MGMA, where they met with peers from around the country and participated in panels, discussions and classes. Above (l-r): Tim Barrett, Crystal Williams, Greg Ivey, Lorrie Rogerson, Tara Allen, Stefanie Ardoin, Julie Beene-Police and Bruce Anzalone. Tina Baus and Mary Alice Stanford were unable to attend this year.

## Provider signing bonuses *Mean vs. median?*

*By Stephanie Tafoya, data analyst, MGMA*

More physicians and nonphysician providers (NPP) are receiving signing bonuses as part of their compensation packages, according to MGMA data. And that financial sweetener might prompt more movement of providers between groups, which is **something to consider whether you're a provider** seeking greener pastures or a practice manager who is hiring. [Read more.](#)

## Log in to read latest news posts

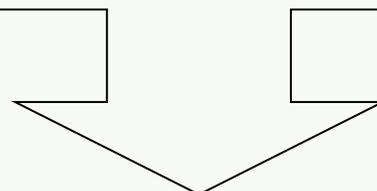
\* Bundled Payments

**\* Doctors no longer "paid"**

\* March Workshops: ICD-10

\* Risk Management/Informed Consent

.... and more





## President's Message

Lorrie Rogerson, CPC, CMPE

---

**Hello again! Your Board of Directors has been very busy since the year started, and I don't see it slowing down anytime soon.** We recently returned from a dynamic meeting in Denver where we gathered with our counterparts, shared what we were doing and learned what was going on in their neck of the country. Surprisingly we are in pretty good shape! We are excited about some of the things we learned, and MGMA **shared with us what's going on at National and in DC.** As always, stay tuned to your email for requests to contact your legislators on SGR relief. We are working on several projects we hope will be heading your way soon to enhance your membership and assist you in your daily routines.

**I'd like to encourage you to please take part in the MGMA Compensation Survey. I know it looks a bit daunting at first, but you will be so glad to get complimentary access to the final results of this nationwide survey.** MGMA has worked hard to make this more user friendly and your feedback is very important.

As our countdown starts soon toward August when our annual conference will be held, we are also busy planning other educational seminars and workshops for you. As you know, we have partnered with the Louisiana chapter of AHIMA on their ICD-10 series of workshops to be held in several locations around the state starting next month. You were sent this information via email blast and it is also available on our website in the NEWS section after you log in.

We also asked you to participate in our own Education Survey so we can best address your needs. This **survey is still open but will close soon so if you haven't already answered those 4-5 questions, please do so now.**

**So here we are, almost 60 days into the year and we've hit the ground running—please join us!**

### Health Law symposium set for March 12 in Shreveport

**Kean Miller is presenting a Health Law Symposium at Superior's Steakhouse in Shreveport—March 12—**No charge but reservations are required. [Details and brochure here.](#) (click on "full agenda")

Topics include:

- Conducting an Internal Review / Responding to Audits Regarding Documentation and Medical Necessity by Deborah Juneau
- Application of Stark Law to Potential Business Arrangements by Jennifer Thomas
- HIPAA/Mobile Device Usage by Lyn S. Savoie
- Trends on the Healthcare Horizon panel discussion



by Greg  
Ivey

MGMA-  
Louisiana  
Legislative  
Chair

*Included in these cuts are \$13.05 million to healthcare, not including the federal match. If you include the federal match that number moves to about 21 million dollars.*

## State lawmakers convene April 13

### ***They've actually already started***

While lawmakers are slated to return to the capitol on April 13th, there are already committee meetings in progress. I observed part of the Feb. 20 hearing by the Joint Legislative Committee on the Budget. The committee is proposing over \$103 million in cuts. Included in these cuts are \$13.05 million to healthcare, not including the federal match. If you include the federal match that number moves to about 21 million dollars. There will be additional discussions about cuts to DHH and higher education once the session starts.

We are gearing up for our own work and invite you to join our committee: If you are interested in joining the MGMA-Louisiana legislative committee, please contact us—you can reply to this email. Committee members generally meet weekly during the session by teleconference to discuss bills and their impact on medical practices. We have just compiled a legislative guide and other useful information for all members which you can access by [logging in](#) and going to the NEWS section.

**“If you are not at the table,  
you are on the menu”**

Current members of this committee are Greg Ivey (chair), Bruce Anzalone, Stefanie Ardoin, Tim Barrett, Thomas Cochran, Lafe Jones, Janet Krane and Ed Silvey. Once again this year, we are glad to report that Berkley Durbin and Ashley Politz will join us as committee members, reporting from the capitol as their schedules permit. Berkley is with [Medicine Louisiana](#), and Ashley is with the [Louisiana chapter/American Academy of Pediatrics](#).

I would like to say *thank you* to those who take the time to participate on the legislative committee. I encourage everyone to participate in the process in any way you can. You will notice in our **new guide a link to the legislature's [website](#)** where their home page always lists upcoming meetings.

I was at a recent conference where this comment was made about politics, **“If you are not at the table, you are on the menu”**. Please join us at the table and have your voices heard. Contact me or Suzie Smith if you want to help us out this year with the legislative agenda.

**Need to get your message out to decision makers? We can help you with that**





CONTACT US TO PLACE AN AD IN THE  
MGMA-LOUISIANA NEWS DIGEST

CONTACT US TO ADVERTISE A JOB OPENING

CONTACT US TO REFER A NEW MEMBER

CONTACT US WITH NEWS TIPS

337-984-9777 or [suzie@imgma.org](mailto:suzie@imgma.org)



## MGMA names new president and CEO

Dr. Halee Fischer-Wright, MD, MMM, FAAP will become MGMA's new President and Chief Executive Officer, effective March 23. Dr. Fischer-Wright is a nationally recognized healthcare executive and physician leader and currently serves as Chief Medical Officer, St. Anthony North Health Campus (Westminster, Colo.), which is part of the Centura Health System.

Dr. Fischer-Wright has a richly diverse and impressive background which greatly contributed to her being a great fit for her new role, including a focus on medical management innovation. She co-authored the New York Times bestselling book, [Tribal Leadership](#). Her career in practice management began when she started her own successful medical practice early in her career. [Read her remarks here](#)



**PracticeMax**  
Smart Solutions. Maximum Results.

**LAMMICO**

**THE PHYSICIANS TRUST**

**MEDICAL PROTECTIVE**  
Strength. Defense. Solutions. Since 1899.  
a Berkshire Hathaway Company

**BlueCross BlueShield of Louisiana**  
An independent licensee of the Blue Cross and Blue Shield Association.

MGMA Louisiana Office . 4400 Amb. Caffery Suite A-295 . Lafayette LA 70508

Tel: 337.984.9777 Fax: 1-866-816-1955

[www.lmgma.org](http://www.lmgma.org)